





“Have You Heard the Buzz About the Bennett/Porter End User Conference?”

Don't get stung by missing out on the Directions 2004 MAS 90 / MAS 200 End User Conference! As in previous years, our keynote speaker for the conference will be David Butler, Executive Vice President of Channel Partner Development. This year, we've asked Dave to address the acquisitions Best Software has been making (last month, Best purchased Timberline Software located right here in Oregon!) and how that may affect you in the future.

We'll be showcasing MAS 90 / MAS 200 Version 4.0 in the General Session (primarily General Ledger, the new Crystal Wizard, and some new security features), and we'll have breakout sessions after that General Session where you can register and attend the sessions of your choice. One of the focuses for this year's event is security – both in terms of network security, as well as the prevention of embezzlement, and what you can do to protect yourselves. We'll have two retired Oregon State Policemen (one of them has been mentioned in our newsletter quite a bit in the past) discuss some surprising statistics here in Oregon, and we'll have a couple of sessions discussing what you can do to protect your computer systems from being accessed. As in past Conferences, we'll have sessions on Crystal, Tips and Tricks on Core Accounting, things you can do with Custom Office, our UPS Worldship Integration and two sessions surrounding Technical Issues related to hardware. Look for the registration forms in the August newsletter, to be mailed later this month. It's going to be a honey of a Conference – don't miss it!

- Date:** *October 14th, 2003*
Place: *Greenwood Inn – Beaverton*
Time: *Registration: 7:30 am*
Last session ends at 1:00 pm
Cost: *None (other than your time away from the office!)*

Questions? 503-620-3484

*The part of the Sue B's Honey is played by Mollalla River Mollie,
the Bennett/Porter office dog.*

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“Been Stung By Recommending The Wrong Accounting Software?”

*The part of the Sue B's Honey is played by Mollalla River Mollie,
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We know how many different accounting packages there are in the marketplace today, and there are as many dealers for those packages as there are solutions. How do you know if you're recommending the right one, or choosing the right dealer? After all, it is your reputation with your client that is on the line. And it only takes getting stung once to not want to recommend software again!

We're Bennett/Porter & Associates, Inc. and we offer a full range of accounting software products – from Entry Level products such as QuickBooks and Peachtree, to Mid Market products such as MAS 90 / MAS 200, and finally Enterprise Level products, such as MAS 500. We're even certified to sell and support MIP, a non-profit accounting software product.

We'll be the first to let you know if we don't have a solution for your client, and we have a reputation for only providing solutions to clients where it is a good fit. We even have proof! Out of 6500 resellers for Best Software products, for the fourth consecutive year we have taken top Customer Service honors, from an independent survey of all MAS 90 users across the country. (And we're the only company to have ever received that award from Best Software!)

Don't get stung! Give us a buzz today at 503-620-3484 and give us a chance to show you that you don't need to worry about hives when recommending accounting solutions.

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